

ON SITE

with
SCHLOUCH
INCORPORATED

Spring/Summer 2011

Being Open To Change Fuels SI Growth As Company Embraces New Opportunities

By Barry Schlouch

Expanding Geography...

2011 Offers Variety In Size, Scope Of Jobs

Entrepreneurs with strong companies and solid strategies have contributed to the increase in the number of jobs started during the first half of 2011 in spite of the current economy. New projects at Schlouch Incorporated include residential, public, energy and commercial sites and vary greatly in size and scope of services needed and geographic area. Here is a sampling of the work we have in progress:

Berks County

McElroy Construction

named Schlouch to provide concrete work for a 20,000 square foot commercial facility for Hutts Glass. The project is located in

▼ *Schlouch crew works to add a lane and new traffic light at Park Road and Fifth Street Highway as part of the company's work in the public sector.*



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As you look through this issue of On Site, you will notice that our jobs are expanding our traditional



Barry Schlouch

geographic focus. Once again we are in New York with an important project in Broome County. We have pushed further West with a major Giant Foods storage facility in Cumberland County and continue to attract new projects in our core business area throughout Central and Eastern Pennsylvania.

While the business climate in the real estate and construction industry hasn't made any significant improvements in light of the economy, we continue to reinvent our business by concentrating on being open to change and embracing new opportunities. This is the mindset of everyone in our company.

- We are educating our team in key areas of business development, project management and execution.
- Our client base has a solid

credit rating and a strategy to succeed in this environment.

- We listen and bring solutions to client problems to help assure their success.
- We continue to stress safe work, high quality performance and consistency in meeting deadlines.
- Clients are inviting us back to new projects over and over again.
- Township officials, DEP, PADOT and OSHA give us positive feedback and tell us that they appreciate our commitment to doing things right and the professionalism of our teams.
- Our investment in technology and training demonstrates our confidence and continued investment in our people and systems.

SI's focus is to continue to build our company by securing new assignments in the following business areas:

Energy through projects in the Marcellus Shale region and such jobs as Hankin Solar Fields.

Commercial as evidenced in this issue by Giant, Commerce Center, Walmart and Bottom Dollar.

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2011 Offers Variety In Size, Scope Of Jobs

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Washington Township, Berks County, PA. Schlouch is providing the concrete foundation, walls and slab on grade. Work will be completed by Summer 2011.

Berks County Conservation District selected Schlouch to prepare a site for its BMP Demonstration Park at 1238 County Welfare Road, Leesport, PA. Schlouch is providing survey, stakeout, sediment/erosion control, earthwork, storm sewer, curbs paving, landscaping and seeding. Work will be completed by late Spring 2011.

The Hankin Group has named Schlouch to prepare the site for Hankin Solar Fields in Caernarvon Township, Berks County, PA. Schlouch is providing clearing, grubbing, survey, stakeout, sediment/erosion control, earthwork, storm sewers, roads, curbs, paving and seeding. Work will be completed by Summer 2011.



▲ Once again working with Tippmann Construction, Schlouch is preparing a 40-acre site for a Giant Foods perishable distribution center in Cumberland County, PA.

Broome County, NY
Washington Development Associates, LLC retained Schlouch to prepare a site for a four-story student housing facility at Washington and Susquehanna Streets in the City of Binghamton, Broome County, NY. The facility will have 127 units with 371 beds and is being developed by Newman Development Group, LLC.

Schlouch is providing sediment/erosion control, sanitary and storm sewers, water line installation, roads, concrete, curbs and seeding. Work will be completed by Fall 2011.

Chester County
C. Raymond Davis & Sons, Inc. named Schlouch to provide paving maintenance for the parking lot at the Citadel Federal Credit Union Corporate Center in Uwchlan Township, Chester County, PA. Schlouch work will include milling and overlay of the existing lot and will be completed by Spring 2011.

Eagleview Commercial Construction has selected Schlouch to prepare the site for Eagleview Senior Housing, a 3-story senior housing apartment on approximately 2.25 acres in Uwchlan Township, Chester County, PA. Schlouch is providing survey, stakeout, earthwork, sanitary and storm sewers, water line installation, sediment/erosion control, building pad, curbs and (continued on page 3)



▲ Schlouch crews cover the landscape as they continue work on the 63-acre site for Walmart in Tunkhannock, Wyoming County, PA.

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paving. Work will be completed by Fall 2011.

Cumberland County

Tippmann Construction

selected Schlouch to prepare a 40-acre site for a perishable distribution center and warehouse for Giant Foods in Carlisle Borough and North Middleton Township, Cumberland County, PA. Schlouch is providing clearing, grubbing, survey, stakeout, demolition, blasting, rock removal, sediment/erosion control, earthwork, sanitary and storm sewers, water line installation, roads, building pad, concrete, curbs, paving, landscaping and seeding. Work will be completed by Fall 2011.

Dauphin County

Middletown Management Associates, LP

named Schlouch to provide design/build services for a 2.5-acre site for the Family Care and Radiology Lab/Suite in Lower Swatara Township, Dauphin County, PA. Schlouch is providing survey, stakeout, sediment/erosion control, earthwork, sanitary and storm sewers, water line installation, building pad, concrete, curbs, paving, landscaping and seeding. Work will be completed by Fall 2011.

Lehigh County

DHD Fountain Hill, LLC

named Schlouch to prepare a 3.19-acre site for a Bottom Dollar commercial facility in the Borough of Fountain Hill, Lehigh County, PA. Schlouch is providing survey, stakeout, sediment/erosion control, earthwork, sanitary and storm sewers, water line installation, roads, building pad, concrete, curbs, paving, landscaping, seeding and installation of an irrigation system. Work will be completed



▲► Schlouch earthmoving teams (above and right) work in the center of Bethlehem to provide pad preparation, roadway and utilities to Commerce Center Boulevard being constructed at the site of a former steel mill.

by Fall 2011.

Southern Lehigh School District

selected Schlouch to prepare the site for a tennis court renovation project in Center Valley, Lehigh County, PA. Schlouch is providing clearing, grubbing, survey, stakeout, demolition, earthwork, storm sewer, paving, landscaping and seeding. Work will be completed by Summer 2011.

Trexler Fields Twin Home Project, LLC

named Schlouch to prepare the site for 10 twin homes and 21 single-family homes on Trexler Road, Upper Macungie Township, Lehigh County, PA. Kay Builders is developing the project. Schlouch is providing clearing, grubbing, survey, stake-



▲ A scraper at Trexler Fields begins roadway preparation on a residential site for 10 twin homes and 21 single-family homes.



out, sediment/erosion control, earthwork, sanitary and storm sewers, water line installation, roads, paving and seeding. Work will be completed by Fall 2011.

Commerce Construction Co., LP named Schlouch to provide 6,500 feet of roadway and utilities on Commerce Center Boulevard, City of Bethlehem, Lower Saucon Township, Lehigh County, PA. Schlouch is providing clearing, grubbing, survey, stakeout, earthwork, sanitary and storm sewers, water line installation, sediment/erosion control, roads, curbs, paving and seeding. Work will be completed by Winter 2011.

Luzerne County

Miller Brothers Construction, Inc. has selected Schlouch to provide concrete work for a new Sheetz Store in Sugarloaf Township, Luzerne County PA. Schlouch is providing the concrete (continued on page 4)



▲ Schlouch's heavy equipment displays its power as it constructs a site for a Bottom Dollar food store in Nazareth, Northampton County. The 4-acre site is one of two sites in the Lehigh Valley where Schlouch is providing sitework for Bottom Dollar projects. (continued from page 3)

pavement, curbs and highway improvements on the two-acre site. Work will be completed by Fall 2011.

**Montgomery County
Gray Connective, Inc.**

retained Schlouch to provide excavation, concrete installation and paving for the PAETEC Data Center expansion at 1100 East Hector Street, Conshohocken, PA. Schlouch will provide demolition of existing paving and interior concrete slabs, excavation and backfill for a new power trench, excavation and extension of a new generator pad, interior trenching, interior concrete pads and paving repairs. Work will be completed by Summer 2011.

**Northampton County
DHD Ventures** named

Schlouch to prepare a 4-acre retail site for Bottom Dollar - Lower Nazareth. The site is located at Route 248 and Jandy Boulevard, Lower Nazareth Township, Northampton County, PA. Schlouch is providing clearing, grubbing, survey, stakeout, rock removal, sediment/erosion control, earthwork, sanitary and storm

sewers, water line installation, roads, building pad, concrete, curbs, paving, landscaping and seeding. Work will be completed by Fall 2011.

Trio Farms PA LLC named Schlouch to prepare the 102-acre site for Phase I of a residential community of 43 single-family homes and townhouses called Fields at Trio Farms. The project, being developed by Kay Builders, is on Gremar Road, Upper and Lower Nazareth Townships, Northampton County, PA. Schlouch was also selected to install approximately 2,000 linear feet of 8" DIP force main and a pump station for the Fields at Trio Farms. Schlouch is providing survey, stakeout, rock removal, sediment/erosion control, earthwork, sanitary and storm sewers, water line installation, roads, concrete, curbs, paving and seeding. Work will be completed by late Fall 2011.

Hidden Oaks III, LLP chose Schlouch to provide paving for its Hidden Oaks residential subdivision being developed in Lower Nazareth Township, Northampton County, PA by Sterling Oaks, LLC.

Work will be completed by Spring 2011.

Sterling Oaks, LLC has chosen Schlouch to prepare the site of Hidden Oaks II, Phase 5 in Lower Nazareth Township, Northampton County PA. The 21-acre site will offer 16 residential lots. Schlouch is providing clearing, grubbing, survey, stakeout, earthwork, storm sewer, water line installation, sediment/erosion control, roads, paving and seeding. Work will be completed by Fall 2011. ⚡

Change Fuels Growth
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Residential which is slowly improving with jobs with Kay Builders and Sterling Oaks, LLC.

PADOT at Park Road and Fifth Street Highway.



New turf field at Malvern Prep Education/Sports with Malvern Prep track and field, Southern Lehigh School District tennis court renovation and a student housing project in New York. **Health Care** with a number of recent projects including paving at the Reading Hospital on Route 222 at the Mohnton exit.

We know that we are not yet out of the woods but we are making positive progress. We will continue to embrace change, become better and more efficient and continue to work hard doing whatever it takes to help our clients succeed. ⚡